

KIANGSAK LEE

SOLUTIONS CONSULTANT

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I co-founded an app and ran a coffee shop in central Singapore, and over the last three years I have managed stakeholders across a consumer app, beauty clinics and retail operators. I work with the Google ecosystem: Google Workspace, Google Cloud, Firebase and Gemini. I am moving into IT and technology sales, where I can help businesses adapt and find solutions. Thai native, fluent English.

EXPERIENCE

Astra OT Pte Ltd — Co-founder

Mar 2025 – Mar 2026

Co-founded and ran a coffee shop in central Singapore.

- Negotiated price, terms and delivery with local suppliers, and held those relationships long term rather than order by order.
- Built good customer relations in a high-competition location through daily face-to-face service.
- Maintained and managed monthly KPIs off daily sales and expense figures, so performance was known day by day rather than at month end.

Deep Plus Beauty Pte Ltd — IT & Marketing Consultant (Freelance)

Dec 2025 – Feb 2026

- Closed a **three-month contract** covering IT consulting and social media marketing, negotiated directly with the owner.
- Ran IT management and day-to-day support for the business, acting as the single point of contact for anything technical.
- Produced and scheduled the social media content behind the brand's customer-facing presence.

Scoreslayer Pte Ltd — Co-founder

Feb 2023 – Feb 2025

- Raised **฿625,000 in total investment**.
- Co-founded and launched a consumer football prediction app, from concept through to public launch.

KPMG — Intern

Sep 2021 – Mar 2022

- Worked across borders with the KPMG Hong Kong team, and supported the Product Manager on delivery for an app and dashboard suite serving a Fortune 500 IT client.

SKILLS

Sales	Consultative discovery, solution scoping, proposals and pricing, negotiation, presentations and demos, customer visits and retention. Stakeholder management and Agile delivery.
Cloud & AI	Google Workspace, Google Cloud Platform, Firebase, Gemini API, application development, AI agents and automation, data and analytics.
Language	Thai (native) and English (fluent)

EDUCATION

Nanyang Polytechnic (Singapore) — Diploma in Interaction Design. Director's List, top 15% of cohort.	2019 – 2022
ITE College Central (Singapore) — NITEC in Digital Animation.	2017 – 2019
Montfort Secondary School (Singapore)	2013 – 2016